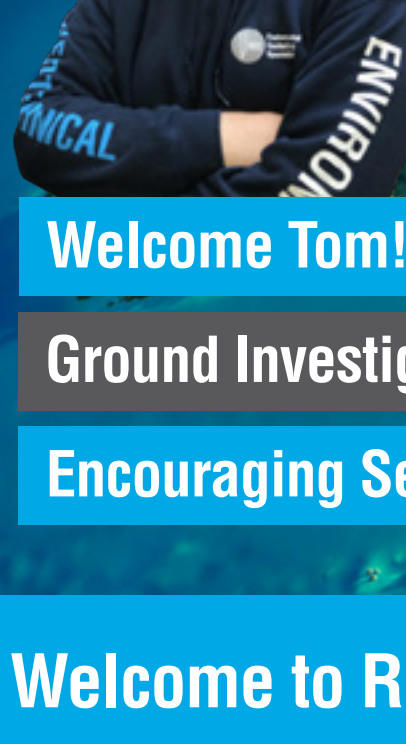


> HULL OFFICE ON ITS WAY



Welcome Tom!

Ground Investigation Short Course

Encouraging Sector Figures



Welcome to RGS insite issue 36
Our regular newsletter celebrating more than a decade of drilling that keeps you up to date with RGS and industry news.

Rogers Geotechnical Services Ltd are site investigation specialists offering ground investigation and geotechnical services to developers, builders, structural and consulting engineers, architects, insurance companies, local authorities, piling and foundation engineers, private individuals and other geotechnical consultants.

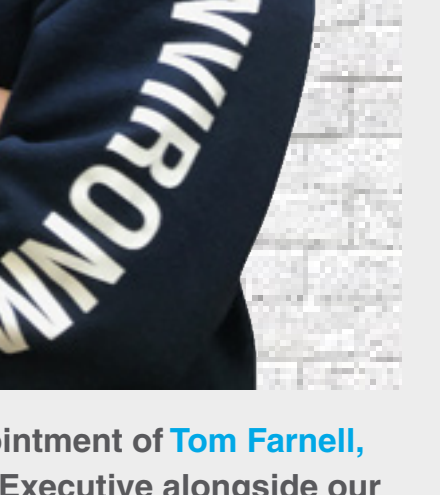
Sustained and Rapid Expansion

Following on from last month's announcement that RGS has opened a new office in Castle Donington, we are now establishing a **second new satellite in Hull**.

The latest office is part of the Board's commitment to offer an **even better service** to our clients and forms part of our **strategic plan** to open a chain of offices. Our regional offices will enhance our local area knowledge, giving us a larger national appearance.

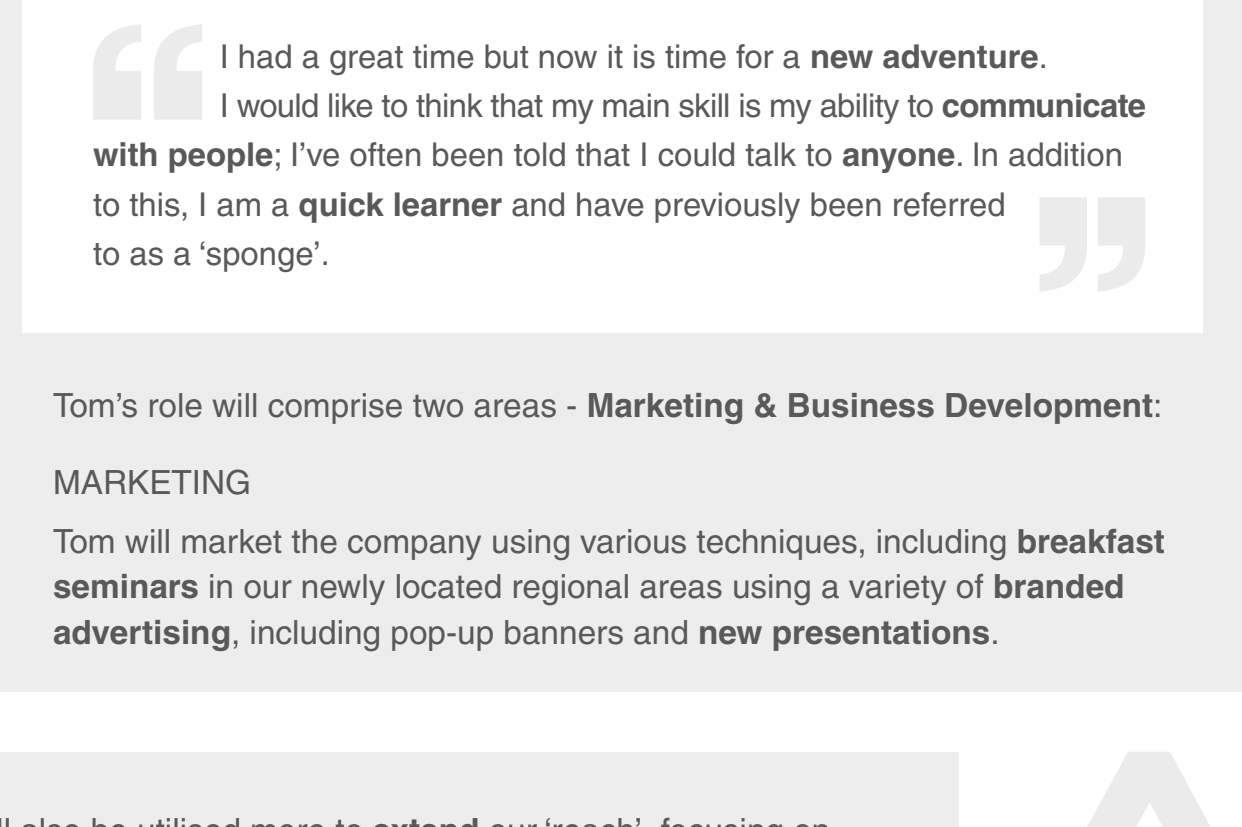
RGS MD Emma Lewis said,

"We chose these two areas to **consolidate** our operations as we already do a lot of work in both **East Yorkshire** and around **Castle Donington**. It makes sense to build on these operational hubs and although it's early days, we are **delighted** by how things are going."



BUSINESS DEVELOPMENT

Welcome Tom!



We are also very pleased to announce the appointment of **Tom Farnell**, who is now working as **Business Development Executive** alongside our Business Development Manager, **Steve Letch**.

Tom has joined us from an **Events Engineering** company, Roger Bullivant Ltd, where he worked as an **Events Manager** after starting his career as a **Marketing Assistant**, straight from school.

Tom said:

"I had a great time but now it is time for a **new adventure**. I would like to think that my main skill is my ability to **communicate with people**; I've often been told that I could talk to **anyone**. In addition to this, I am a **quick learner** and have previously been referred to as a 'sponge'."

Tom's role will comprise two areas - **Marketing & Business Development**:

MARKETING

Tom will market the company using various techniques, including **breakfast seminars** in our newly located regional areas using a variety of **branded advertising**, including pop-up banners and **new presentations**.

Social media will also be utilised more to **extend** our 'reach', focusing on **Facebook**, **LinkedIn** and **Twitter** as our main platforms.

BUSINESS DEVELOPMENT

He will also be working very closely with **Steve Letch** in the **Business Development Team** to price jobs, **create relationships** with clients and be general support for anybody contacting the company.

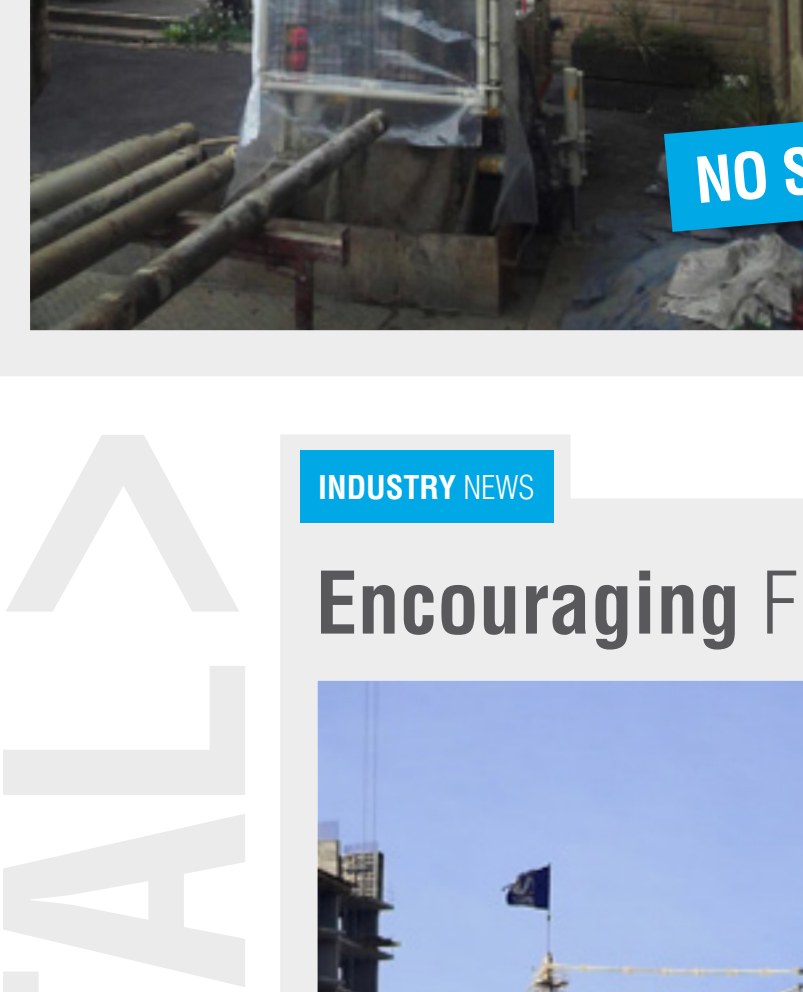
Tom said:

"I see the company **growing rapidly** in the next 12 months, expansion to the **regional areas** should be key. I would like to think we will get more and more enquiries in to the business and our **competitive pricing strategy** will help us to win new work."

He lives in a village called **Drighlington**, near Bradford; his main hobbies include **darts** and he currently marks for the professional players at the PDC, including **Gary Anderson**, **Peter Wright** and many others. He also follows his rugby league team, **Leeds Rhinos** and used to play for the **Yorkshire cricket academy** in his younger days.

SITE SNAPSHOT

Ingenious Drillers!



Here at RGS, we often work in close proximity to **people's homes** and we also assist **NHBC** with new developments.

This great photo shows just a bit of **ingenuity** from our drillers goes a long way when you're drilling at someone's home.

Great job by all concerned!

NO SPLASHING ALLOWED!

INDUSTRY NEWS

Encouraging Figures!



Fears that the British construction industry was entering recession amid fears of a "hard" Brexit appeared unfounded last month, with a **stronger than expected recovery** following a hard and long winter.

A combination of warmer-than-average temperatures and **prolonged dry spells** gave the industry a much needed boost, following the so-called **Beast from the East** which caused all sorts of problems.

[Click here](#) to read the full report.

HEALTH & SAFETY

Sunshine Alert!

Well we have actually seen the sun this year, **even in West Yorkshire**.

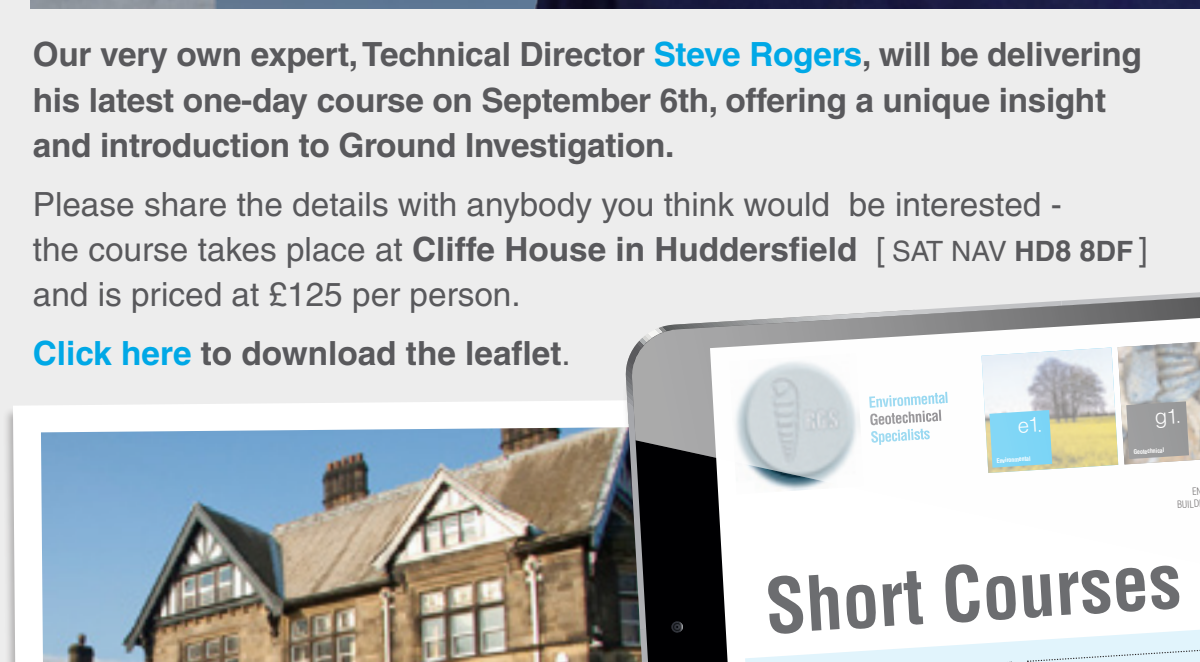
For all of us who have to work outside in the heat, [click here](#) to see the latest health and safety advice about working in the sun, from Citation!



CPD GROUND INVESTIGATION

September Short Course

SAVE THE DATE
SEPTEMBER
6



Our very own expert, Technical Director **Steve Rogers**, will be delivering his latest one-day course on **September 6th**, offering a unique insight and introduction to Ground Investigation.

Please share the details with anybody you think would be interested - the course takes place at **Cliff House in Huddersfield** [SAT NAV HD8 8DF] and is priced at £125 per person.

[Click here](#) to download the leaflet.



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